

Monrovia Unified School District
RFP# M-11-032
PROVIDER PRE-QUALIFICATION GUIDELINES

Service Provider Criteria and Contract Requirements

The requirements outlined in this document will apply to all contracts entered into as a result of the posting of (2011-2012) E-rate Form 470/471.

Bids can be submitted within the 28-day posting period, but are not required until the 29th day or after the job walk (if required), whichever is later.

All service providers responding to the posted Form 470 are to be listed California Multiple Awards Schedule (CMAS) or other pre-bid contract (i.e. WSCA, PEPPM, CALNET, etc.) providers unless expressly noted otherwise in the quote or district's scope of description.

All State of California contractor licensing requirements for public schools apply. Any contractor providing work under these contracts shall have the appropriate license for the scope of work they are to perform. Cabling work requires a C-7 license.

These projects and services depend on partial funding from the E-rate program.

- Applicant expects each Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.
- All contracts entered into as a result of the posting of this Form 470 will be contingent upon the specific funding of the FRN at the E-rate discount percentage rate on the Form 471.
- The maximum percentage the Applicant will be liable for is the pre-discount amount minus the funded amount as shown on the form 471 Block 5. The Service Provider will be responsible for invoicing the Schools and Libraries Division for the funded amount.
- NO billing or work can take place before July 1, 2011.
- The contractor is responsible for providing a valid SPIN (Service Provider Identification Number).
- ***The contractor is responsible for providing an FCC Registration Number (FRN) and proof of Green Light Status from the FCC. Any potential bidder found to be in Red-Light Status will be disqualified from participation in the bidding process and will be considered non-responsive.***
- All work is subject to the 100% approval of the project or purchase by the FCC under the E-rate discount program of the Telecommunications Act of 1996.
- No change orders will be allowed for the work resulting from this posting.

- Additional terms and conditions are delineated in the specifications referenced in the 470's.
- The Service Provider will be required to send copies of all forms and invoices submitted to SLD prior to invoicing the SLD to the District for our records.
- The Applicant reserves the right to deny any or all proposals associated with a particular form 470, even with SLD funding approval. The district reserves the right to accept the pricing proposal solely dependent upon SLD approval.

Prospective Service Providers will be required to submit three references, describing experience with comparable projects in the K-12 customer market, the appropriate CMAS or other contract, their SPIN number and their FCC Registration Number (FRN). Failure to supply these documents may be considered grounds for disqualification.

Service Providers must meet the following qualifications in order to be considered:

1. If providing electronic equipment quotes for switches/hubs/routers ServiceProviders must have all current manufacturers' certifications.
2. No sub-contractors can be used in order to meet the CMAS contract requirements. If requested, the service provider must be willing to have employees fingerprinted.
3. All product pricing provided for 471 purposes must be functional equivalent or better once the Applicant has received SLD approval for purchase. The Service Provider/supplier must receive approval from the SLD for this substitution.
4. Service Provider must provide with quotes the CMAS contract pages that show the goods and/or services they are quoting.

PLEASE BE SURE TO QUOTE ALL SITES

Right to Reject Any and All Quotes

We reserve the right to reject any or all proposals and to waive any informalities or regularities. The Service Provider's submission of a proposal is recognition of this right. In addition, the district reserves the right to fund, (proceed with project or purchase) or not to fund regardless of E-rate approval.

The District reserves the right to choose one or more Vendors to provide the services listed in the RFP. The District further reserves the right to accept Vendor proposals in whole or in part, therefore having the flexibility to select equipment and services that best meet the needs of the District. Vendors may respond to all or part of the RFP. Responses should separate out each part.

Evaluation Criteria

Price will be the most heavily weighted factor in selecting the awarded vendor. Other evaluation criteria may include, but are not limited to: References, Past experience with applicant, Understanding of needs, Past successful E-Rate experience, Completeness of response.

Applicant will score all responses submitted within the guidelines noted above, using a rubric scoring system.

Please quote a one-year contract, with the option for annual extensions up to four years.

All proposals must be submitted in writing on or before February 21, 2011 to the following address:

Monrovia Unified School District
Jason Buchanan
Chief Technology Officer
325 E. Huntington Drive
Monrovia CA, 91016
e-mail: jbuchanan@monrovia.k12.ca.us

Questions regarding this RFP may be submitted to Jason Buchanan at jbuchanan@monrovia.k12.ca.us. The district will not respond to any questions not submitted in writing, nor will the district will return vendor phone calls.

Network Equipment Requested

Network equipment will be required to provide data services to all classrooms. Vendor will provide equipment, configuration, installation and training for requested equipment in each IDF and MDF cabinet. Vendor will provide A logical network diagram (both electronic, Visio, on a flash drive and print 11”X17”) for each school site that will include existing switches if applicable (see sample). Vendor will, during installation, label all switches “E-RATE 2011-2012 FRN#(provided if funded).” Label will be placed in an easily viewable part, front, of the device. Provide separate pricing for each school site, District Office (DO), COHS MDF and MHS MDF equipment and services (installation).

School Sites: There are a total of 10 school sites that will require equipment. There are 2 types of IDF cabinet, Hubble 24 inch and 48 inch tall. Both are 20 inches deep. Provided switching equipment must be capable of stacking with our existing Cisco 3750G switches. Vendor to provide the following equipment or equivalent:

Basic Package:

- Cisco PN: WS-3750X-24P-S
- Cisco PN: CAB-STACK-1M
- Cisco PN: C3KX-NM-1G
- Cisco PN: GLC-SX-MN=
- Siemon PN: FJ2-LCSC(5)MM-(03) LC to SC orange duplex jumper

Location	QTY	Service
Bradoaks Elementary School 930 E. Lemon Avenue Monrovia, CA 91016	9	See Basic Package above
	4	Cisco PN: CAB-STACK-1M
Mayflower Elementary School 210 N. Mayflower Avenue Monrovia, CA 91016	9	See Basic Package above
	4	Cisco PN: CAB-STACK-1M
Monroe Elementary School 402 W. Colorado Boulevard Monrovia, CA 91016	6	See Basic Package above
	3	Cisco PN: CAB-STACK-1M
Plymouth Elementary School 1300 Boley Street Monrovia, CA 91016	5	See Basic Package above
	3	Cisco PN: CAB-STACK-1M
	1	WS-C3750X-48PF-S w/Basic Package
Wild Rose Elementary School 232 Jasmine Avenue Monrovia, CA 91016	4	See Basic Package above
	2	Cisco PN: CAB-STACK-1M

Location	QTY	Service
Clifton Middle School 226 South Ivy Avenue Monrovia, CA 91016	7	See Basic Package above
	3	Cisco PN: CAB-STACK-1M
Santa Fe Middle School 148 W. Duarte Road Monrovia, CA 91016	10	See Basic Package above
	5	Cisco PN: CAB-STACK-1M
Monrovia High School 845 W. Colorado Boulevard Monrovia, CA 91016	58	See Basic Package above
	20	Cisco PN: CAB-STACK-1M
	1	WS-C3750X-48PF-S w/Basic Package
Canyon Oaks High School and Mountain Park School 930 Royal Oaks Drive Monrovia, CA 91016	2	See Basic Package above
	1	Cisco PN: CAB-STACK-1M
	1	WS-C4510RE-S7+96V+q w/PWR-C45-4200ACV, PWR-C45-4200ACV/2, S45UK9-31-01XO WS- X4612-SFP-E
	2	WS-X4748-RJ45V+E
CELC and Quest Academy 1000 S. Canyon Boulevard Monrovia, CA 91016	3	See Basic Package above
	1	Cisco PN: CAB-STACK-1M

For the DO

Monrovia Unified School District Office
325 E. Huntington Drive
Monrovia, CA 91016

All school network traffic passes through the DO MDF. Supplied equipment must be capable of working in existing Cisco part numbers WS-C6509-E, and with WS-CAC-3000W and WS-SUP720: The district is interested in purchasing or leasing the following equipment or equivalent:

- 1 - Cisco PN: WS-X6724-SFP
- 3 - Cisco PN: WS-X6148A-GE-45AF
- 15 - Cisco PN: GLC-SX-MM=
- 15 - Siemon PN: FJ2-LCLC(5)MM-(03)

MHS MDF: MDFs is standard 19-inch two (2) post open-frame rack. Supplied equipment must be capable of accepting and use existing Cisco linecards models WS-X4515, WS-X4448-GB-RJ45 and WS-X4306. Vendor to provide the following equipment or equivalent:

- 1 - Cisco PN: WS-C4506 chassis
- 2 - Cisco PN: PWR-C45-1300ACV power supply
- 1 - Cisco PN: WS-X4548-RJ45V+

COHS MDF: Our 1Gbps fiber connection to the Internet is at the COHS MDF. Supplied equipment must be capable of supporting VPN, WCCP connectivity to our exiting Cisco Ironport WSA, Dynamic NAT, DMZ . The district is interested in purchasing a firewall/gateway to replace the following device:

Cisco PIX-525

Interfaces:

0: Ext: Ethernet0

1: Ext: Ethernet1

2: Ext: GigabitEthernet0 Fiber SFP

3: Ext: GigabitEthernet1 Fiber SFP

4: Ext: GigabitEthernet2 Fiber SFP

Licensed features for this platform:

Maximum Physical Interfaces : 10

Maximum VLANs : 100

Inside Hosts : Unlimited

Failover : Active/Active

VPN-DES : Enabled

VPN-3DES-AES : Enabled

Cut-through Proxy : Enabled

Guards : Enabled

URL Filtering : Enabled

Security Contexts : 2

GTP/GPRS : Disabled

VPN Peers : Unlimited

This platform has an Unrestricted (UR) license.

Sample Network Equipment Map

