

**E-Rate Bid Assessment Worksheet**  
**Funding Year** 2012

**District Name** MONROVIA UNIFIED SCHOOL DISTRICT  
**Bid # (if applicable)** N/A  
**Form 470#** 390960000930749

**Bid Due Date and Time** N/A  
**Allowable Contract Date** 2/17/12

**Project or Service Description**

Cellular phone and data services: Approximately 175 users with push-to-talk features.

**Directions:** Each factor is worth the same number of points as the weighting percentage. Vendors are rated on how well they meet each factor. The entries for all factors are then totaled for each vendor. The winning bidder is the one with the highest number of total points. The cost of E-Rate eligible goods and services must be weighted most heavily.

No.	Factor	Cost of E-rate eligible service	
		\$ 30.39	\$ 36.14
Total Points Available		Cost of E-rate ineligible service	
		Sprint	Verizon
1	Cost of eligible goods and services ( <u>Must</u> have the most points)	50	42
2	Experience with district	25	25
3	Ability to deliver service throughout district geographic region	25	25
<b>Total Points</b>		<b>100</b>	<b>92</b>

\* Total cost can include district man hours for training, transition of services, etc...

\*\*Per USAC Schools and Libraries News Brief dated December 3, 2010: "Applicants can have a bid evaluation criterion for preferred make and model or for adherence to local IT standards in their bid evaluation matrix."

**Winning Bidder:**

Sprint is primary due to low cost, however Sprint can't cover the entire geographic region, and Sprint has indicated that it is disbanding its Push-to-Talk network so the districts has concerns about future reliability of the service. Therefore, Verizon is the secondary awardee for areas with poor Sprint coverage and in the event Sprint's service drops below current quality.

**Vendor Selected:** Sprint (Primary) and Verizon (Secondary)  
**Approved By:** Jason Buchanan  
**Title:** CTO  
**Date:** 3/7/12